



Jason McQuillen
Partner, Head of Legal Operations & Transformation
Services (LOTS)
KPMG Law Australia

Jason leads the LOTS team in Australia helping clients to right-size, modernise and digitise their internal legal functions and to optimise their external resourcing and use of legal technology. He is an industry leader in modern legal delivery, having co-founded an award-winning innovative law firm in 2011 before setting up and co-leading the NewLaw team at a Big Four firm in London. Jason is also a recognised expert in Commercial Contracts (Legal 500) and has practiced at top tier firms in Australia and the UK as well as inhouse and in government.

Relevant Experience

Jason has a wealth of experience across geographies and industries and has assisted household name clients to:

- Measure the size, shape and performance of their existing team and to benchmark against their peers
- Identify, rank and quantify optimisation opportunities, including the expected return on investment on LegalTech
- Review and update their external panel arrangements, including the use of Alternative Legal Service Providers
- Design their Target Operating Model to align with the business vision and priorities across the six pillars of Structure, Process, Resourcing, People, Technology and Performance
- Identify and select LegalTech to meet business need across the whole spectrum of products including Contract Lifecycle Management, Spend Management, Matter Management and bespoke applications
- Set up Managed Contracting Services for high volume “business as usual” contracts for both procurement and sales functions, blending legal expertise, with scalable resource, with repeatable process to deliver consistent and timely outputs at a fixed price
- Establish and run Integrated Legal Solutions for contract remediation and repapering projects in response to regulatory changes and in preparation for M&A activity
- Rationalise and redraft their contract template portfolio for ease of automation and to allow business self-serve on authorised categories.